



GET CLEAR

CAREER ASSESSMENT

FIND THE WORK YOU'RE WIRED TO DO



Custom Report for Nathaniel Parker

11/12/2025

A Challenge From Ken



You were created to fill a unique role. You are needed. You must do it! There are people in this world who need what you have to offer. How do you fill this role? You fill it by using what you do best to do work you love to produce results that matter to you. The answer to the question of "What should I do with my life?" is in the pages ahead. I'm so fired up for you—let's dive into your results!

KC



Ken Coleman

- Coached over 10,000 professionals who weren't happy in their work
- Three-time bestselling author
- Host of *Front Row Seat*
- Co-host of *The Ramsey Show*



TALENTS

WHAT YOU DO BEST



Every workplace skill can be grouped into 12 categories of talent. You're about to discover the talents that make you who you are and help you stand out in your work.



TALENTS

WHAT YOU DO BEST



Here's a snapshot of your range of talents. This page shows where you do good work and where you don't. Understanding your complete range of talents will lead to greater self-awareness that will allow you to be effective and excel in your work.

Your Super Talents

When you're using your super talents, you're at your best, you stand out, and you give yourself the competitive edge to move up!

- **EXECUTION**
- **INSPECTION**
- **INSTRUCTION**

Your Solid Talents

These talents are valuable because they support your super talents. With knowledge and experience, these solid talents can be developed into super talents.

- **LOGIC**
- **ORGANIZATION**
- **COMMUNICATION**
- **IMAGINATION**
- **JUSTICE**
- **PERSUASION**
- **DISCERNMENT**

Your Subpar Talents

You didn't fail this part of the assessment. Everybody has weaknesses. Rest assured that someone else is super at these, so you don't have to waste your time trying to develop them.

- **COMPASSION**
- **CONNECTION**

*For a description of each talent above, please refer to Glossary 1–3 at the end of your results.

TOP TALENT #1

✓ EXECUTION



Talent Summary

You're highly productive and good at checking things off your to-do list. You pay attention to the work that's assigned to you and take your responsibilities seriously. You're good at setting goals, keeping track of progress, and taking initiative to improve your work. Always ready to take the first step, you're action-oriented, practical and focused. You look at the end result of a project or task and think about what steps you need to take to get it done on schedule. **Areas of Work: Processes and Objects**

How You Wow Others

- ✓ Keeping track of details
- ✓ Completing a list
- ✓ Taking action
- ✓ Staying focused
- ✓ Setting and achieving goals

What Others Say About You

- ✓ You stay on top of things.
- ✓ You're so productive.
- ✓ Thanks for keeping us on track.
- ✓ I need you to make this happen.
- ✓ Can you help us get this done?

Talent Traps to Avoid

- ✗ Trying to do everything yourself (being self-consumed)
- ✗ Focusing on completing lists instead of true priorities

TOP TALENT #2

INSPECTION



Talent Summary

You're highly observant and you catch the details that other people miss. You have an ability to accurately critique the world around you. You process things efficiently while seeing a variety of perspectives and weighing all the possibilities effectively. You're good at researching, understanding how things work, and engaging in intellectual activities or discussions. You're constantly gathering new information about events, systems, objects, people and ideas. **Areas of Work: Ideas and Processes**

How You Wow Others

- Curiosity
- Attention to details
- Researching information
- Critical thinking
- Observations

What Others Say About You

- You're a good problem-solver.
- Will you review this for accuracy?
- You seem to know a lot of random facts.
- Will you research some options?
- I'm so glad you caught that issue.

Talent Traps to Avoid

- Being distracted by something new to learn or observe
- Being too critical or negative of people and projects

TOP TALENT #3

INSTRUCTION



Talent Summary

You're gifted at passing along information, sharing knowledge about a subject, and teaching skills to others. You work well with other people and have the ability to help them increase in what they know and what they can do. You're good at developing systematic methods for learning and instruction, like lesson plans, workout routines, presentations and curriculum. You find it easy to take complex ideas or systems and create ways for others to understand them. **Areas of Work: People, Ideas and Processes**

How You Wow Others

- Gathering information
- Developing learning plans
- Coaching others
- Encouraging
- Simplifying learning

What Others Say About You

- You're a great teacher.
- Your training is so effective.
- I love how you coach others.
- You've helped me learn so much.
- That presentation was super clear!

Talent Traps to Avoid

- Getting frustrated when others don't get your teaching
- Being closed-minded to new ways of learning and instruction



PASSIONS

WHAT YOU LOVE TO DO



All work can be grouped into 15 categories of passion. You're about to discover the work that causes you to lose track of time when you're doing it and that, when you're done for the day, you can't wait to get back to!



PASSIONS

WHAT YOU LOVE TO DO



Here's a snapshot of your range of passions. This page shows the work that drives you and the work that drains you. Understanding your full range of passions will lead to more energy and enjoyment from your work.

I Love It

You should spend about 75% of your day working within your top three passions. When this is happening, your engagement, enthusiasm and effectiveness will set you apart.

- **ANALYZING**
- **FINISHING**
- **RESEARCHING**

I Like It

Spending 20% of your day in this work is about the right mix. A whole bunch of work you just like will lead to you leave. Be aware that as you're advancing, this work also allows you to learn and do what you need to do to get to the work you love.

- **CREATING**
- **SOLVING**
- **TEACHING**
- **PLANNING**
- **PROMOTING**
- **LEADING**
- **PERFORMING**
- **ADVISING**
- **ADVOCATING**
- **MAKING**

I Could Do Without It

Let's face it—there are some things you feel an intense disgust for. A maximum of 5% of this work is the goal. Understand that there will be seasons where you'll do more of this work while paying your dues.

- **PROTECTING**
- **CAREGIVING**

*For a description of each passion above, please refer to Glossary 4–7 at the end of your results.

TOP PASSION #1



Passion Summary

You lose track of time when you're examining an issue or an object and breaking it down into its various parts so you can better understand its whole. You're fascinated by patterns and connections. You enjoy digging deep so you can understand the root cause of the topic, problem or task. You're inclined to reject wishful thinking and emotional decision-making so you can focus on the facts, understand key factors, and come to a sound conclusion. **Areas of Work: Processes and Objects**

Work You Love to Do

- ✓ Solving problems
- ✓ Figuring out how things work
- ✓ Improving processes and productivity
- ✓ Critical thinking related to a problem or task
- ✓ Exploring various options
- ✓ Observing and understanding details
- ✓ Looking for patterns and key factors
- ✓ Examining all the details of a project
- ✓ Researching an issue
- ✓ Simplifying complex ideas or problems

Passion Pitfalls to Avoid

- ✗ Becoming disconnected from others
- ✗ Paralysis by analysis leads you to not do anything

TOP PASSION #2

FINISHING



Passion Summary

You experience tremendous satisfaction when you or your team bring a project or task over the finish line. You love accuracy and attention to detail. You always make sure that all the boxes are checked before you give your stamp of approval on a project or task. You're disciplined and careful in the work you do. You take a lot of pride in practicing excellence in the ordinary and following through with the tasks that have been assigned to you or your team. **Areas of Work: Processes and Objects**

Work You Love to Do

- Creating a list of tasks that need to be done
- Being organized
- Analyzing why a task is behind schedule
- Leading others to execute a plan
- Keeping a team on a schedule
- Checking items off a list
- Organizing the details of a project
- Creating systems for organization
- Project management
- Collaborating on a project

Passion Pitfalls to Avoid

- Viewing people as pawns to complete a project
- Becoming too aggressive in setting timelines

TOP PASSION #3

RESEARCHING



Passion Summary

Digging in and gathering information gives you the juice. You're excited by discovery, curiosity, problem-solving and learning new things. You lose track of time when you're reading books or watching media about a topic that interests you. You want to understand the true origin of a source and you take pride in sticking to the facts, revising theories, and investigating a matter fully. When you're working on a project, others recognize your ability to research the details. **Areas of Work: Ideas and Processes**

Work You Love to Do

- Researching information
- Testing ideas and options
- Learning about a topic
- Providing new information
- Strategic thinking
- Investigation
- Experimenting with alternatives
- Predicting outcomes
- Presenting details
- Interviewing

Passion Pitfalls to Avoid

- Becoming obsessed with the search for new information
- Gathering so many options and opinions that you get lost



MISSION

RESULTS THAT MATTER TO YOU



The results of work can be grouped into six categories of mission—the contribution you want to make through your work. There's a huge difference between doing work that fulfills someone else's mission and doing work that produces the results that you want to see.



MISSION

RESULTS THAT MATTER TO YOU



Here's a snapshot of your range of mission. This page shows the results that motivate you and those that don't. Understanding your range of mission will lead to a greater self-awareness that will motivate you to do great work.

I Care Deeply

This is very personal to you. You see the results of your work as a crusade that must be waged and won. Your work provides a vital solution to a big problem that specific people have.

- **EFFICIENCY**

I Connect With It

These results are a part of who you are. Not only do they matter to you, but they help influence the type of work you'll do.

- **CREATION**
- **ACHIEVEMENT**
- **SOLUTION**

I Couldn't Care Less

Limit your exposure to this type of work or avoid it altogether. Long term, this type of work will just crush your soul.

- **INFLUENCE**
- **SERVICE**

*For a description of each mission above, please refer to Glossary 8–9 at the end of your results.

TOP MISSION



EFFICIENCY

You want to produce order and excellence



Mission Summary

You feel significance when you're creating and maintaining efficient systems and results. Order gives you energy while disorder drains you. You look for order and efficiency as a sign of quality. When observing disorder and dysfunction in systems or policies, you instinctively see or wonder about the source of the problem and the solution. You look for ways to establish new and better procedures that will result in a better overall system or an end product.

Results That Fire You Up

- ✓ A completed checklist or finished project
- ✓ Creating a more efficient workflow system
- ✓ Organizing files, communication or a room
- ✓ Finishing a task or project before a deadline
- ✓ Improving a slow process

Mission Missteps

- ✗ Pursuing efficiency at the expense of others
- ✗ Having an "I can do it better" attitude that makes you take on too much



PUTTING THE PIECES TOGETHER

HOW YOU'RE WIRED FOR WORK



Talents, passions and mission—when they come together, something fantastic happens. You end up doing work that truly matters. When someone is actually doing work that fulfills their purpose, it's a beautiful thing.

DISCOVERING YOUR PURPOSE

As you've discovered, when your talents, passions and mission come together, you'll experience incredible clarity and purpose. That's when you'll have the maximum impact—that's when you'll feel energy! Your head will know it and your heart will feel it.

Now, we'll take all of the content in this report and put it all together. Remember, here's how we define each term:

TALENTS
WHAT YOU DO BEST

PASSIONS
WHAT YOU LOVE TO DO

MISSION
RESULTS THAT MATTER TO YOU

There are four main types of work where your specific talents and passions can—and should—be used. As you review your results, look for how different areas of application connect to the work that appeals to you.

- **Ideas**—I'm good at working with ideas. I love working with ideas.
- **People**—I'm good at working with people. I love working with people.
- **Processes**—I'm good at working with processes. I love working with processes.
- **Objects**—I'm good at working with objects. I love working with objects.

You now have a custom guide that clarifies your top talents, your top passions and your professional mission. Your unique Purpose Statement is going to help you discover multiple options to do meaningful work in your career. This report aligns all of these aspects to help you discover the contribution you were created to make in and through your work.

ALIGNING YOUR TALENTS, PASSIONS AND MISSION

When people say they're not happy in their work, it's often because they're not doing work that makes use of their talents, passions and mission. Here's the key to being successful, feeling satisfied and finding significance in your work:



Working with talents only
can make you **successful**.



Working with talents + passions
can give you job **satisfaction**.



Working with talents + passions + mission
will lead you to achieve success, experience satisfaction, and
find **significance** in your work and in your life.



PURPOSE STATEMENT

I want to use what I do best,
Execution, Inspection and Instruction,
to perform the work I love to do most,
Analyzing, Finishing and Researching,
to fulfill my mission of
Efficiency
by producing order and excellence.

Turn the page to discover the potential opportunities for you in the marketplace.



PROFESSIONAL POSSIBILITIES

Your Purpose Statement should direct you toward a career that allows you to work in your talents, passions and mission. Based on your responses to the assessment questions, the following pages include a variety of **AI-generated** possibilities.

Clarify and Verify

For each of the professional possibilities on these pages, start by crossing out the ones where your first response is "No, that's not a match." Circle the ones where your first response is "Yes, that's a match." Then, do your own in-depth research on each industry. Clarify the ones that interest you and toss the ones that don't.

Disclaimer

Our goal is always to bring you as much clarity as we can—so we teamed up with AI to make these professional possibilities as specific to you as possible. But it's always a good idea to double-check the details. Be sure to only use the recommended qualifications and median salary information as a general guidepost. The information is based on nationwide data from the U.S. Bureau of Labor Statistics, but remember, pay can vary a lot for the same job in different locations. We recommend doing your own follow-up research on salaries in your area to get the best idea of what to expect.

1. Operations Manager

Description: Oversees production and manufacturing processes, ensuring efficiency and quality control while managing resources and staff.

Alignment: Aligns with Execution through effective management of tasks and projects, and Finishing by ensuring all processes meet high standards of quality, supporting the Mission of creating efficient systems.

2. Quality Control Analyst

Description: Evaluates products and processes to ensure they meet quality standards, conducting inspections and tests to identify defects.

Alignment: Connects with Inspection by focusing on detail-oriented evaluations, and Finishing through the commitment to delivering high-quality outcomes, which supports the Mission of efficiency.

3. Project Manager

Description: Plans, executes, and closes projects, ensuring they are completed on time, within scope, and within budget while managing teams and resources.

Alignment: Utilizes Execution for managing tasks efficiently and Analyzing for assessing project needs and outcomes, supporting the Mission of creating efficient systems.

4. Data Analyst

Description: Collects, processes, and analyzes data to help organizations make informed decisions, identifying trends and insights through statistical methods.

Alignment: Relies on Inspection for detailed data analysis and Analyzing for discovering insights, aiding the Mission of improving systems through data-driven decisions.

5. Compliance Officer

Description: Ensures that organizations comply with laws, regulations, and internal policies, conducting audits and risk assessments to identify compliance issues.

Alignment: Employs Inspection to monitor compliance and Finishing to ensure all regulations are met, reinforcing the Mission of establishing efficient systems.

6. Instructional Designer

Description: Develops educational programs and materials, designing learning experiences that facilitate knowledge retention and skill acquisition.

Alignment: Utilizes Instruction to effectively teach and share knowledge and Execution to create structured learning systems, aligning with the Mission of efficiency in education.

7. Supply Chain Analyst

Description: Analyzes and improves supply chain processes, assessing inventory levels, and optimizing logistics to ensure efficient product flow.

Alignment: Incorporates Execution to manage supply chain tasks and Analyzing to evaluate process effectiveness, supporting the Mission of creating efficient systems.

8. Business Analyst

Description: Analyzes business processes, identifying needs and solutions to improve efficiency, and communicates findings to stakeholders.

Alignment: Rely on Inspection for identifying improvement areas and Analyzing to provide data-driven recommendations, aligning with the Mission of enhancing efficiency.

9. Operations Research Analyst

Description: Uses mathematical and analytical methods to help organizations solve problems and make better decisions regarding their operations.

Alignment: Employs Analyzing for deep problem-solving and Execution for implementing solutions, which directly supports the Mission of operational efficiency.

10. Technical Writer

Description: Creates instructional manuals and guides, translating complex technical information into clear and accessible content for users.

Alignment: Uses Instruction to effectively convey knowledge and Execution to ensure content is accurate and complete, supporting the Mission of creating efficient systems of communication.



YOUR NEXT STEPS

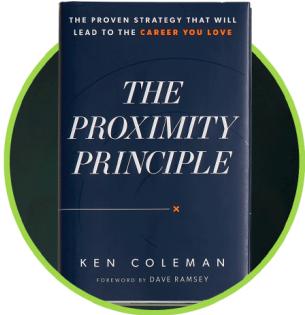
CONGRATULATIONS!



You now have a new superpower called self-awareness. You know the work you're wired to do, and you have some ideas of where you can do it.

Now, you're pointed in the right direction.

ADDITIONAL RESOURCES



The Proximity Principle

Now that you know where you want to go, it's all about getting in the proximity of the right people in the right places to find the right opportunities. If you want to maximize your new career clarity, it's all about those connections. The Proximity Principle demystifies how to go about making those connections. This is the proven strategy that will lead to the career you love. The Proximity Principle is available [here](#).



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TALENTS GLOSSARY

The next three pages include the summaries for each of the 12 talents. This information will give you additional insight into your solid and subpar talents. Remember, your top talents represent what you do best.



Communication

You're gifted at sharing thoughts, feelings and information through speaking or writing. You're known for your ability to tell a compelling story as well as your ability to express ideas clearly. You're good at understanding people, identifying messages others are trying to convey, being understood, connecting with others, and getting your point across. Articulating your thoughts and sharing them with those around you comes very naturally for you.



Compassion

You're always looking out for others and helping people in need. People are drawn to you—especially those with emotional, physical or spiritual needs. You pay attention to people who are hurting or marginalized, validate them, give them a voice, and take action on their behalf. You're skilled at finding ways to make people's lives better, whether it's through education, health care, public service or ministry. You're able to see the world through the eyes of others.



Connection

You're skilled at getting to know people and you form relationships with ease. You have no problem sparking conversation and turning strangers into friends. You remember details about others—like what kind of puppy they got for Christmas or how many kids they have. You have a wide network of social and professional relationships, including some influential or powerful people. It's easy for you to connect the people in your circles with one another.



Discernment

You're perceptive about people and situations and have a knack for "telling it like it is." While others might struggle to understand their own thoughts, emotions and experiences, you help draw them out and lead them into self-awareness. You're quick to recognize patterns of behavior and you're interested in understanding why people do what they do. You're known for making wise decisions and being comfortable making judgment calls about people or circumstances.

Execution

You're highly productive and good at checking things off your to-do list. You pay attention to the work that's assigned to you and take your responsibilities seriously. You're good at setting goals, keeping track of progress, and taking initiative to improve your work. Always ready to take the first step, you're action-oriented, practical and focused. You look at the end result of a project or task and think about what steps you need to take to get it done on schedule.

Imagination

You're skilled at coming up with new ideas, always imagining how to connect future possibilities with current realities. Expressing your creativity comes naturally to you—whether through music, painting, inventions, stories, drama or business ideas. You're curious and playful, fascinated by ideas, and always open to the next thing. You draw connections between different ideas, events and problems that others may not see. You like to absorb information.

Inspection

You're highly observant and you catch the details that other people miss. You have an ability to accurately critique the world around you. You process things efficiently while seeing a variety of perspectives and weighing all the possibilities effectively. You're good at researching, understanding how things work, and engaging in intellectual activities or discussions. You're constantly gathering new information about events, systems, objects, people and ideas.

Instruction

You're gifted at passing along information, sharing knowledge about a subject, and teaching skills to others. You work well with other people and have the ability to help them increase in what they know and what they can do. You're good at developing systematic methods for learning and instruction, like lesson plans, workout routines, presentations and curriculum. You find it easy to take complex ideas or systems and create ways for others to understand them.

Justice

You have a strong sense of right and wrong and you're quick to defend the vulnerable. You have a high "justice meter" and you can imagine yourself in others' situations. You're skilled at discerning matters of morality, lawfulness and fairness. You're good at protecting the weak and challenging injustice. You have above-average confrontation skills. You stand up against people who are abusing their power or getting away with breaking the rules.

Logic

You're skilled at critical thinking and using reason to solve problems. You're able to keep a level head as you assess multiple points of view and analyze complex issues. You're good at connecting dots, articulating arguments and strategic planning. You understand that there are systems and principles that govern certain aspects of life—and you work to understand those patterns and rules. You dig into details and do research before coming to a conclusion.

Organization

You're good at creating order out of chaos and inventing or improving systems. Coming up with new and better processes is easy, and you enjoy managing all the variables in a complex situation. You're able to grasp the big picture of a project, task or idea and then work backward to see how all the parts come together. You operate well with rules, routine and clear expectations. Spending a Saturday organizing a messy closet would be a piece of cake for you.

Persuasion

You're skilled at influencing people to change their beliefs or take a specific action. You use your ability to speak or write to inspire others, appeal to their reason, encourage them to do things differently, make them aware of an important issue, or convince them of some truth. You have a knack for promoting products and ideas and getting people to buy in. You have a dynamic and compelling personality. You enjoy meeting and working with new people.

PASSIONS GLOSSARY

The next four pages include the summaries for each of the 15 passion categories. This information will give you additional insight into your "I Like It" and "I Could Do Without It" results. Remember, your top passions represent what you love to do.



Advising

You come alive when you're offering guidance, suggestions and advice to other people. You're naturally inclined to help others solve their problems—whether it's in their personal or professional lives. You enjoy combining your discernment with your critical-thinking skills to help people create a clear path that allows them to move forward. You're energized by brainstorming ideas, creating strategies, and helping people set and meet their goals.



Advocating

You have a deep desire to use your voice to speak on behalf of a certain cause or group of people. You've got a crusader mentality. You're persuasive, articulate and passionate about defending the rights of the vulnerable or raising awareness about an important issue. You want to protect the weak and challenge injustice. You long to be part of a movement that creates meaningful change—whether that be for one person, a community or even society in general.



Analyzing

You lose track of time when you're examining an issue or an object and breaking it down into its various parts so you can better understand its whole. You're fascinated by patterns and connections. You enjoy digging deep so you can understand the root cause of the topic, problem or task. You're inclined to reject wishful thinking and emotional decision-making so you can focus on the facts, understand key factors, and come to a sound conclusion.



Caregiving

You're energized when you spend your time helping others. You love providing care—short-term or even for an extended period of time—to people with physical, emotional or mental challenges. You feel drawn to helping children and adults who can't care for themselves, and you spend your energy to serve them. You're naturally generous, compassionate, empathetic and patient with people in need. Serving and sacrificing for others gives you the juice.

Creating

You love creating new things or being an entrepreneur. You thrive when you're creating aesthetic and beautiful things or starting a new business. You enjoy writing, painting, sculpting, dancing or other creative activity. You lose track of time when you're brainstorming all the creative ways you can bring a plan, concept, project or business to life. You enjoy writing or designing things that add innovation or beauty to the world. You enjoy seeing your ideas come to life.

Finishing

You experience tremendous satisfaction when you or your team bring a project or task over the finish line. You love accuracy and attention to detail. You always make sure that all the boxes are checked before you give your stamp of approval on a project or task. You're disciplined and careful in the work you do. You take a lot of pride in practicing excellence in the ordinary and following through with the tasks that have been assigned to you or your team.

Leading

You come alive when you're using your skills in communication to influence other people. It gives you the juice to impact the actions, opinions and beliefs of others. You thrive when you're with people discussing meaningful ideas or spearheading a movement that's important to you. You feel excited at the opportunity to share your voice, opinion, ideas or solutions with people. You're comfortable standing before others to share your thoughts and opinions.

Making

You love making things with your hands. The physical experience of making original or useful things gives you the juice. You feel most productive when you're making things either by inventing, building or constructing them. You thrive when you're using your skills to make tangible things that people will use to make their lives more comfortable, more enjoyable or more efficient. You enjoy using a variety of tools. You find great pleasure in putting all the pieces together.

Performing

You come alive when you're doing what you're good at in front of an audience—performing! You enjoy the feeling of pressure that comes from having all eyes on you. You thrive in the spotlight, draw energy from the crowd, and you're eager for opportunities to get in front of people—whether that's performing music, acting, or speaking about a favorite topic on a stage, on the radio, or in film. Competition is fun for you, and you're energized by challenges and rewards.

Planning

You lose track of time when you're coming up with a plan for a specific project or important endeavor. You enjoy tracking down all the relevant details, thinking through your options, and deciding on a course of action. You love to strategize about how you'll overcome potential obstacles. You raise your hand to help plan your family vacation and don't think twice about putting all the relevant details in a beautiful spreadsheet so everyone can get on the same page.

Promoting

You thrive on promoting products or ideas to people who need to hear about them. You get energized by explaining all the features, benefits and advantages of what you have to offer. Because you believe so strongly in the product or idea, you want to tell everyone about it. You find it easy to persuade others with your words. You're drawn to sales, advertising or publicity as a means to express how important your idea, product or service is to others.

Protecting

You're passionate about defending the vulnerable and shielding people from danger. Your deep desire is to make sure the people, things or causes you care about are safe and protected. You're highly aware of potential threats and work hard to diminish those threats. You come alive when you're standing up to the "bad guys." You're skilled at using phone calls, conversations, physical strength, situational awareness and written communication to protect others.



Researching

Digging in and gathering information gives you the juice. You're excited by discovery, curiosity, problem-solving and learning new things. You lose track of time when you're reading books or watching media about a topic that interests you. You want to understand the true origin of a source and you take pride in sticking to the facts, revising theories, and investigating a matter fully. When you're working on a project, others recognize your ability to research the details.



Solving

You lose track of time when you're fixing something—whether it's a mechanical, technical, systematic or mathematical problem—because you enjoy it so much. You love searching for answers and explanations. You're great at solving mysteries and clearing up confusion. You thrive on making broken things better and providing a solution to a puzzle. Where there's a problem to solve, others count on you to dig in and find a solution. You're known as a problem-solver.



Teaching

You come alive when you're sharing knowledge, opening up people's minds to new ideas, and helping them learn new skills. You lose track of time when you're rethinking of new ways to communicate what you know to others and inspire them to change. You enjoy teaching about something and seeing people move from point A to point B as they improve. You appreciate the mastery of a subject and recognize the important difference it can make in the lives of others.

MISSIONS GLOSSARY

The next two pages include the summaries for each of the six mission categories. This information will give you additional insight into your "I Connect With It" and "I Couldn't Care Less" results. Remember, your top mission represents the contribution you want to make through your work and the results you want to see.



Achievement

You feel significance when you achieve a goal, exceed an expectation, and beat the competition. Winning energizes you. Challenges motivate and inspire you to take action, because you're always looking for the next opportunity to win. You strive to have the best idea in a meeting, make record sales, or lead the highest-performing team. You get excited when others notice and applaud your results. You want and need scoreboards to track your progress.



Creation

You're motivated by creating original, better and different products or services. You feel significance when you're creating new things for others. Whether it be an idea, a piece of art, a business, a book, a song, a makeover, a design or clothing, you want to imagine a new thing that makes an impact on others and brings value to their lives. You're motivated and energized by originality, beauty and venturing into new territory where no one else has been.



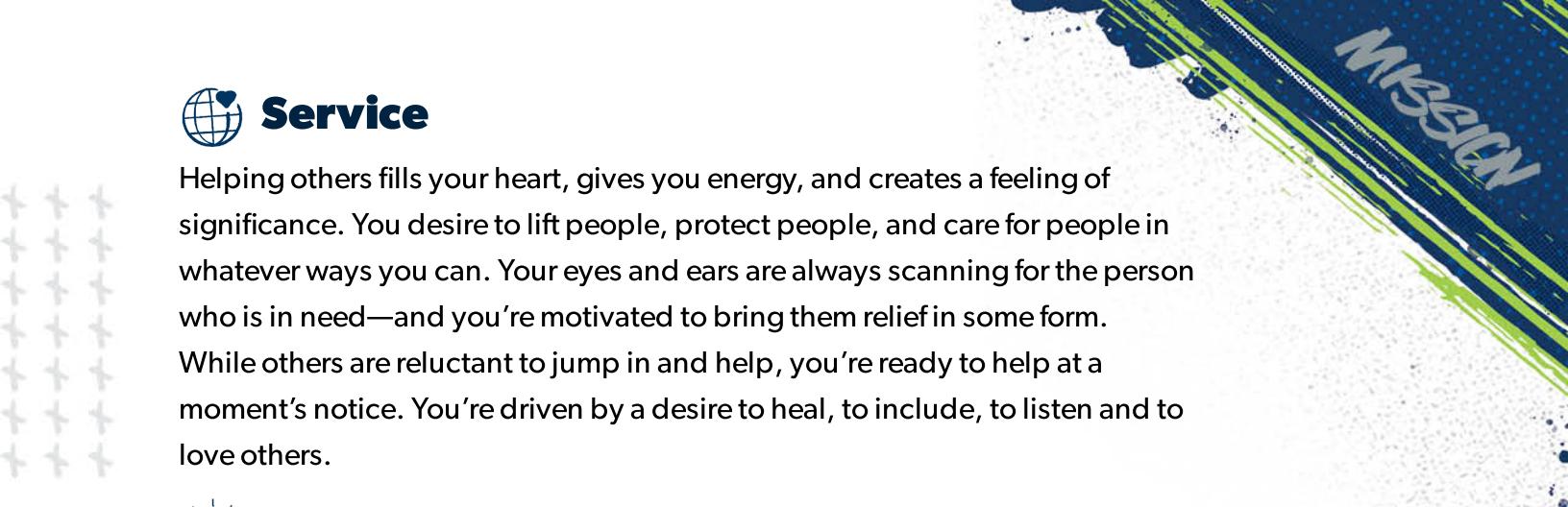
Efficiency

You feel significance when you're creating and maintaining efficient systems and results. Order gives you energy while disorder drains you. You look for order and efficiency as a sign of quality. When observing disorder and dysfunction in systems or policies, you instinctively see or wonder about the source of the problem and the solution. You look for ways to establish new and better procedures that will result in a better overall system or an end product.



Influence

You believe people can change—and you want to be a part of their change. It's meaningful for you to connect with people, confront their challenges, and convince them that they don't have to stay where they are. Using your influence to produce change energizes you and gives you a sense of significance. You're driven to cast a vision for all that could be. You want to lead people and causes. Activating and guiding people and teams to their desired future is not pressure, it's preferred.



Service

Helping others fills your heart, gives you energy, and creates a feeling of significance. You desire to lift people, protect people, and care for people in whatever ways you can. Your eyes and ears are always scanning for the person who is in need—and you’re motivated to bring them relief in some form. While others are reluctant to jump in and help, you’re ready to help at a moment’s notice. You’re driven by a desire to heal, to include, to listen and to love others.

Solution

Problems don’t scare you—they energize you. When things don’t work, you get to work because you’re a problem-solver. The more problems you solve, the better your day is—and that makes you feel significant to your organization. You believe you can always find a solution to any problem and you’re quick to dive into analysis and troubleshooting to figure it out. In fact, you find meaning in identifying problems and then pushing past them.